

## GLOBAL PROFILE

At Burns & McDonnell, our engineers, architects, construction professionals, scientists and consultants do more than simply plan, design and construct. With a mission unchanged since 1898 — make our clients successful — our more than 5,700 professionals partner with you to take on the toughest challenges, constantly working to make the world an even more amazing place.



# THE BURNS & McDONNELL DIFFERENCE

True partnerships lead to successful projects. At Burns & McDonnell, we dedicate experienced and innovative leaders to your work, beyond the specific needs of a particular job. We build long-term relationships as our professionals become valued extensions of your own teams.

## HISTORY

We've grown since two Stanford University graduates set out for the American Midwest, earned 13 cents in their first three years and designed a water and energy plant for a small town in Kansas.

Our firm continues building strength from that legacy born in 1898. Clinton S. Burns and Robert E. McDonnell set up in Kansas City, where they could reach the most communities needing water and energy within a day's travel by train. Their enterprise soon branched into transportation, energy transmission, and military and federal projects. Soon came experience in architecture, aviation, technology, environmental services, manufacturing and process design. Today we're a \$2.8 billion firm with offices worldwide, and our first client — Iola, Kansas — remains a repeat and ongoing partner.

## CULTURE

Burns & McDonnell is 100 percent employee-owned, and that promotes the integrated teamwork that generates success. As owners ourselves, we understand what your project means to you, and we are willing to do whatever it takes to deliver what you need, when you need it and beyond.

## COMMUNITY

As employee-owners, we embrace our responsibility to give back to our communities. We nourish the communities where we live and work to become healthy and strong. We share our collective passion by giving financially and investing our time and talents. From fundraising walks and community cleanups to educational outreach and one-on-one mentoring — especially when it comes to sharing our passion for STEM projects — our employee-owners work to make our communities successful.

## SERVICES

- Architecture
- Commissioning
- Construction
- Consulting
- Engineering
- Operations and maintenance
- Planning
- Program management
- Studies

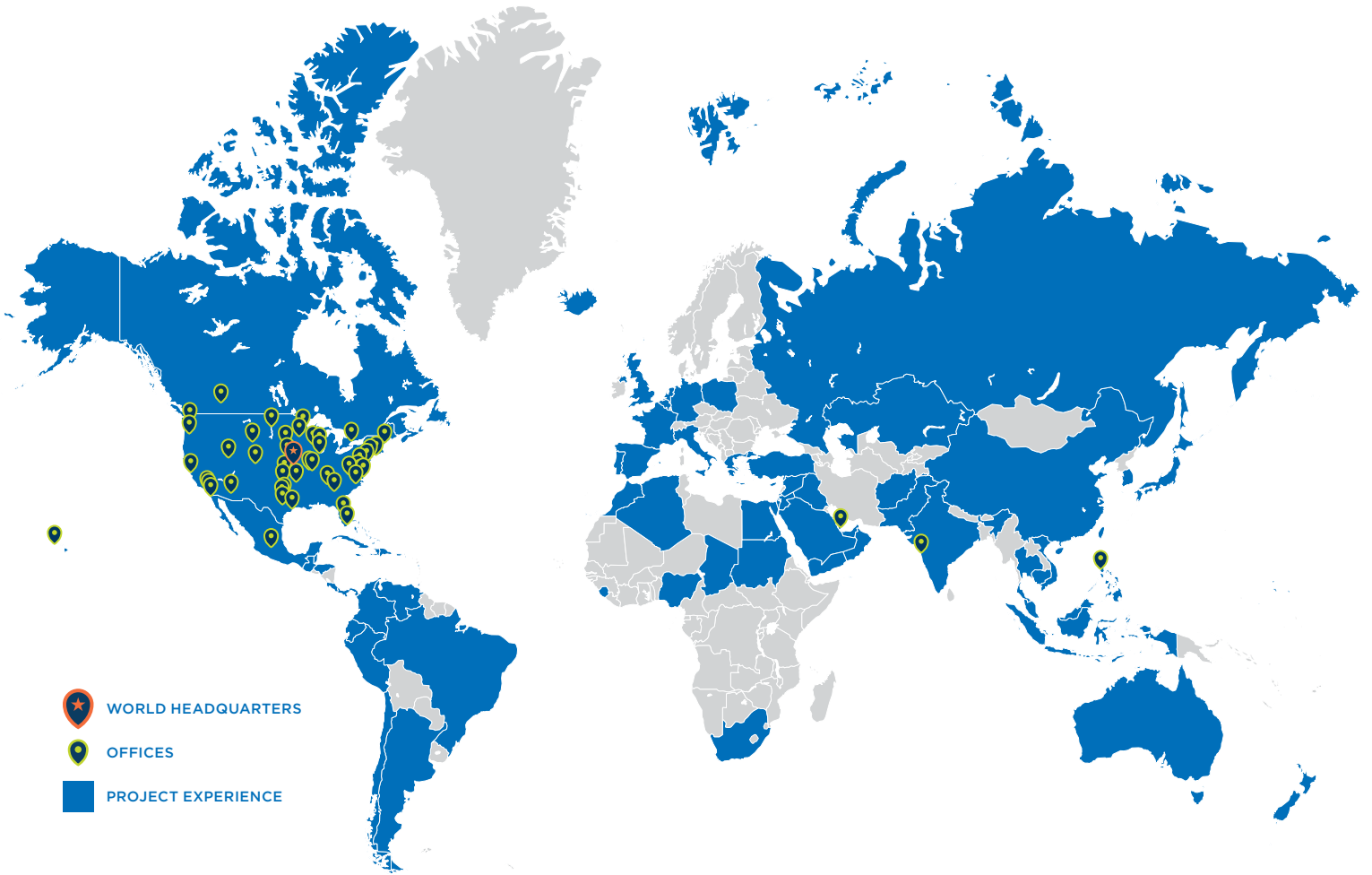
TOP  
**1%**  
SAFETY RANKINGS



TOP  
**5%**  
DESIGN FIRMS

**40+**  
OFFICES  
WORLDWIDE

**90%**  
REPEAT  
BUSINESS

**100%**  
EMPLOYEE-  
OWNED



-  WORLD HEADQUARTERS
-  OFFICES
-  PROJECT EXPERIENCE

## INDUSTRIES WE SERVE

### AVIATION

A lot happens before the aircraft is in the air. Our aviation industry experience includes every facility, every service that touches your commercial or private operation.

### COMMERCIAL, RETAIL & INSTITUTIONAL

Your competitive markets make seamless planning, design and construction critical to project success. Our agile, integrated teams bring your vision to life.

### CONSTRUCTION

Whatever you're building, and wherever you're building it, our construction teams take your project through to the finish, delivering a safe and efficient project site.

### ENVIRONMENTAL

From investigations and remediation to compliance and permitting, we stay on top of regulations and environmental project needs to help determine your most effective and cost-efficient environmental solutions.

### GOVERNMENT, MILITARY & MUNICIPAL

Public projects demand public trust. Our responsive solutions meet and exceed expectations on projects from basic infrastructure to government offices and military bases.

### MANUFACTURING & INDUSTRIAL

Through understanding the complexities of your business, we bring you better ways to control costs, optimize systems and processes, and deliver results.

### OIL & GAS

To handle changing markets, regulations and infrastructure needs, our solutions deliver efficient, resilient projects — oil fields, refineries, storage terminals and everything in between.

### POWER

Reliable, sustainable power is essential. From generation to delivery, we help you forge the future with solutions that build your business.

### TRANSPORTATION

Infrastructure drives economic growth. Our planning, design and construction experience enables you to keep traffic flowing while saving time and money.

### WATER

Our water treatment, supply and systems solutions evolve with the ever-changing needs of communities and industries.

## SAFETY & HEALTH

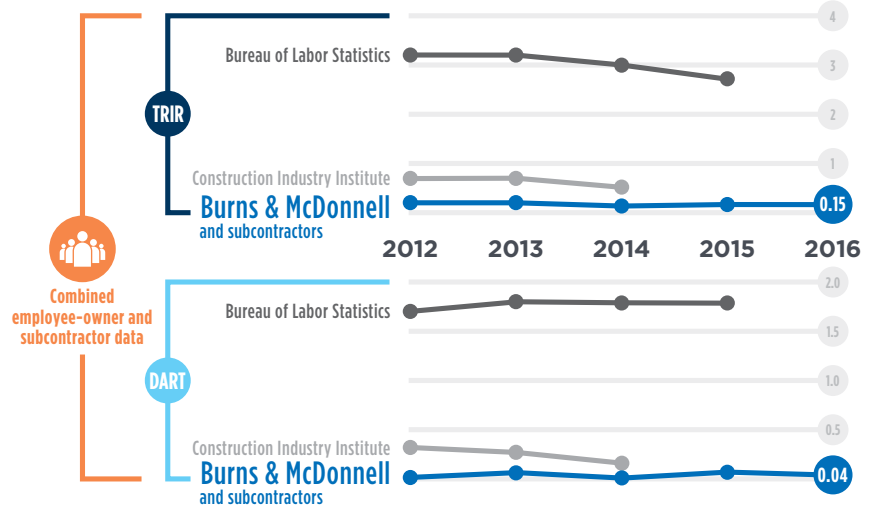
*Engineering News-Record* ranks us in the top 1 percent for safety. That speaks volumes to how ingrained safety is into our corporate culture. By integrating a Corporate Safety & Health Program with our project process, we actively demonstrate safe work measures.

Every project we complete operates with the safety philosophy that zero recordable incidents can be accomplished with proper planning, resources and follow-through. Our project safety records demonstrate the success of this approach. Burns & McDonnell's Days Away, Restricted or Transferred (DART) and Total Recordable Injury Rate (TRIR) safety statistics are considerably better than industry standards set by the Construction Industry Institute and the Bureau of Labor Statistics.

Although it is not an OSHA requirement, we are one of the few firms to include subcontractors in our safety statistics. We choose to do this because our safety commitment goes beyond reporting the numbers. It is our intrinsic expectation that everyone working on a project goes home safely to their families every night — our employee-owners and those who work with our partners.

## RANKINGS

Burns & McDonnell ranks in the top 5 percent of *Engineering News-Record's* top 500 design firms and in the upper quartile of the top 100 design-build and construction management firms.



We are also ranked among leaders in the following categories:

- Aerospace
- Airports
- Chemical and Soil Remediation
- Cogeneration
- Food and Beverage
- Fossil Fuel
- General Building
- Government Offices
- Hazardous Waste
- Industrial Process
- Manufacturing
- Nuclear Plants
- Petroleum
- Pipelines
- Power
- Refineries and Petrochemical Plants
- Sanitary and Storm Sewers
- Sewerage and Solid Waste
- Site Assessment and Compliance
- Transmission and Distribution
- Transportation
- Water Treatment and Desalination Plants
- Water Supply
- Wastewater Treatment Plants

## HONORS

We're proud to deliver award-winning projects year after year. Being recognized across the country for our culture and service also makes us beam with pride.

- #16:** *Fortune* magazine's 2016 list of 100 Best Companies to Work For
- #25:** *Fortune* magazine's list of 100 Best Workplaces for Millennials in 2016
- 21:** Local publications that name Burns & McDonnell a best place to work year after year
- Top 25:** *Engineering News-Record's* 2015 lists of top design firms, design-build firms, program management firms and construction management-for-fee firms
- #4:** *Building Design + Construction's* 2016 Giants 300 list of engineering/architecture firms



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