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Burns & McDonnell Ranks No. 10 on List of Top 500 Design Firms Firm Remains No. 1 in Power on Engineering News-Record Ranking

KANSAS CITY, Missouri — Continued diversification into a broad number of <u>major service specialties</u> has resulted in another year of growth for Burns & McDonnell. The firm has ranked No. 10 on the widely watched annual ranking of Top 500 Design firms by <u>Engineering News-Record (ENR) magazine</u>. The just-released 2019 ranking was based on 2018 design revenue of \$1.67 billion, compared with \$1.47 billion reported on the 2018 survey. In 2018, Burns & McDonnell reached a record \$4 billion in sales.

Burns & McDonnell again topped the <u>Power</u> category with a No. 1 ranking overall. The Burns & McDonnell <u>electrical transmission & distribution</u> group is the firm's largest service specialty. The continued transition of the power industry toward renewable generation, electrification of passenger and commercial vehicles and continued need for new, flexible fossil-fueled generation plants was a key factor in the firms continued strength in this sector.

"We don't strive to be the biggest, we strive to make our customers successful," says Burns & McDonnell Chairman and CEO Ray Kowalik. "We provide a diversified suite of services so we can tackle any challenge our customer has. We know that diversification of services adds value to our customers. That customer focus leads to our growth.

"In addition, customers are increasingly wanting predictable results with regard to safety, cost and schedule certainty and wanting us to provide that. Meeting this desire requires having a large suite of service offerings and contract delivery methods in your portfolio. Integrated design-build, program management and having strong inhouse construction capabilities like we do with our construction staff and with our AZCO and Ref-Chem subsidiaries gives us the ability to deliver the predictability our customers are expecting."

In addition to the Power sector, Burns & McDonnell ranked among the top 20 in these categories:

- No. 7 in Telecommunications
- No. 11 in Industrial Process/Petroleum



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- No. 17 in Manufacturing
- No. 17 in <u>Sewer</u> & <u>Solid Waste</u>
- No. 18 in Water

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About Burns & McDonnell

Burns & McDonnell is a family of companies made up of 7,000 engineers, architects, construction professionals, scientists, consultants and entrepreneurs with offices across the country and throughout the world. We strive to create amazing success for our clients and amazing careers for our employee-owners. Burns & McDonnell is 100% employee-owned and is proud to be on *Fortune's* 2019 list of 100 Best Companies to Work For. For more information, visit burnsmcd.com.