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Greg Fay, Longtime IT Visionary, Joins Burns & McDonnell

Fay to Lead New Software Solutions Group to Help Clients Respond to Technology-Driven Disruptions

KANSAS CITY, Missouri — Greg Fay, a longtime technology executive with experience in a variety of industries, has joined Burns & McDonnell to lead a new Software Solutions team. The group will specialize in creating enterprise-ready software on a turnkey basis, tailored to meet specific challenges faced by clients in the industries served by Burns & McDonnell.

"From artificial intelligence to cloud-based applications and systems, technology is changing and disrupting everything in every industry," Fay says. "Our role will be to help clients first develop plans and strategies that are tailored to their immediate and long-term opportunities, then develop the software and other technology tools that will drive results to the bottom line."

Fay has a specialized background in digital technology, mobile applications and systems that incorporate data analytics for machine learning. As a technology strategist, he has experience translating business visions into technology ecosystems that address disruptions to current business models.

"Technology is the next wave of public infrastructure supporting the global economy, and many of our clients are facing the need to accelerate their efforts to incorporate new technologies into their basic business models," says Chris Underwood, general manager of the Business & Technology Solutions Group at Burns & McDonnell. "Today, nearly every sector is facing disruption caused by new and evolving technology. Greg is a technology visionary who will build the teams needed to work with companies across our entire client base to develop and build the software, systems and processes that best fit their unique business drivers."

The Software Solutions team will focus on developing innovative solutions that create impactful business outcomes for clients. The team will specialize in developing industry-aligned technology solutions that enable clients to embrace technology in order to improve operational efficiency and better manage risk and resources. These services include:

- Strategy development
- Digital ecosystem design
- Data management and storage
- Digital innovation
- Internet, mobile and social systems

With diverse business lines and a growing team of nearly 7,000 professionals — including more than 200 business and technology consultants — Burns & McDonnell provides full-service solutions driven by data, intelligent integration and proprietary software that enable customers to deliver on their business objectives in a new era of disruption.

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About Burns & McDonnell

Burns & McDonnell is a family of companies made up of 7,000 engineers, architects, construction professionals, scientists, consultants and entrepreneurs with offices across the country and throughout the world. We strive to create amazing success for our clients and amazing careers for our employee-owners. Burns & McDonnell is 100 percent employee-owned and is proud to be on *Fortune*'s 2018 list of 100 Best Companies to Work For*.* For more information, visit burnsmcd.com.